

Training & Simulation Industry Symposium

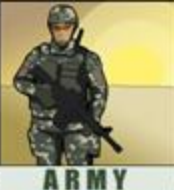




Pete Marion
Customer Support Executive

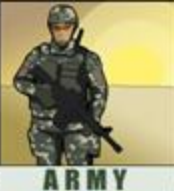
Customer Support Group





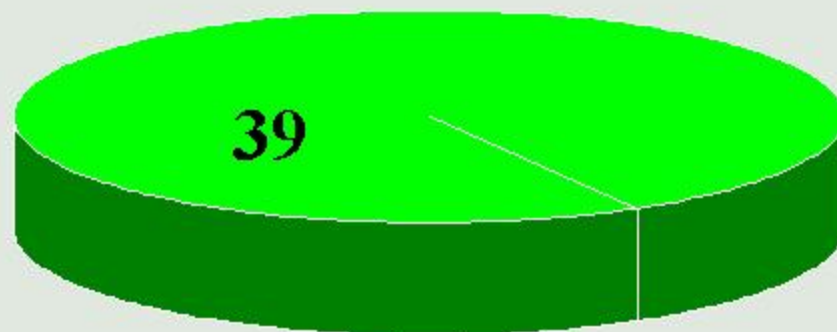
Agenda

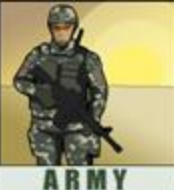
- ☐ **Execution of Last Year's Opportunities**
- ☐ **Funding Trends**
- ☐ **Implementation**
- ☐ **TSIS Rules of Engagement**



How Accurate Were Our Projections?

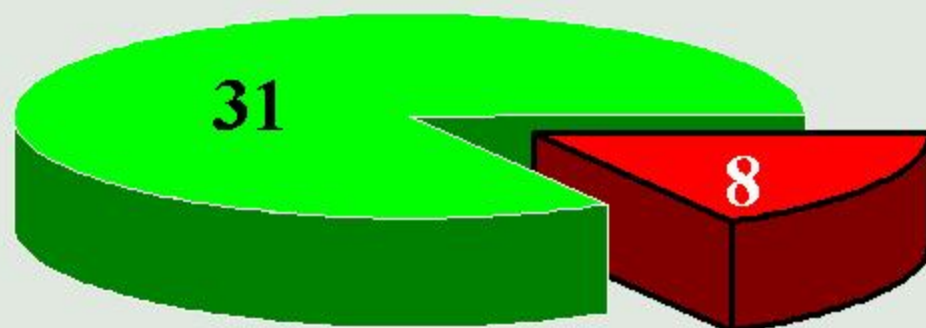
Opportunities Briefed at TSIS 2006 = 39





How Accurate Were Our Projections?

Opportunities Briefed at TSIS 2006 = 39

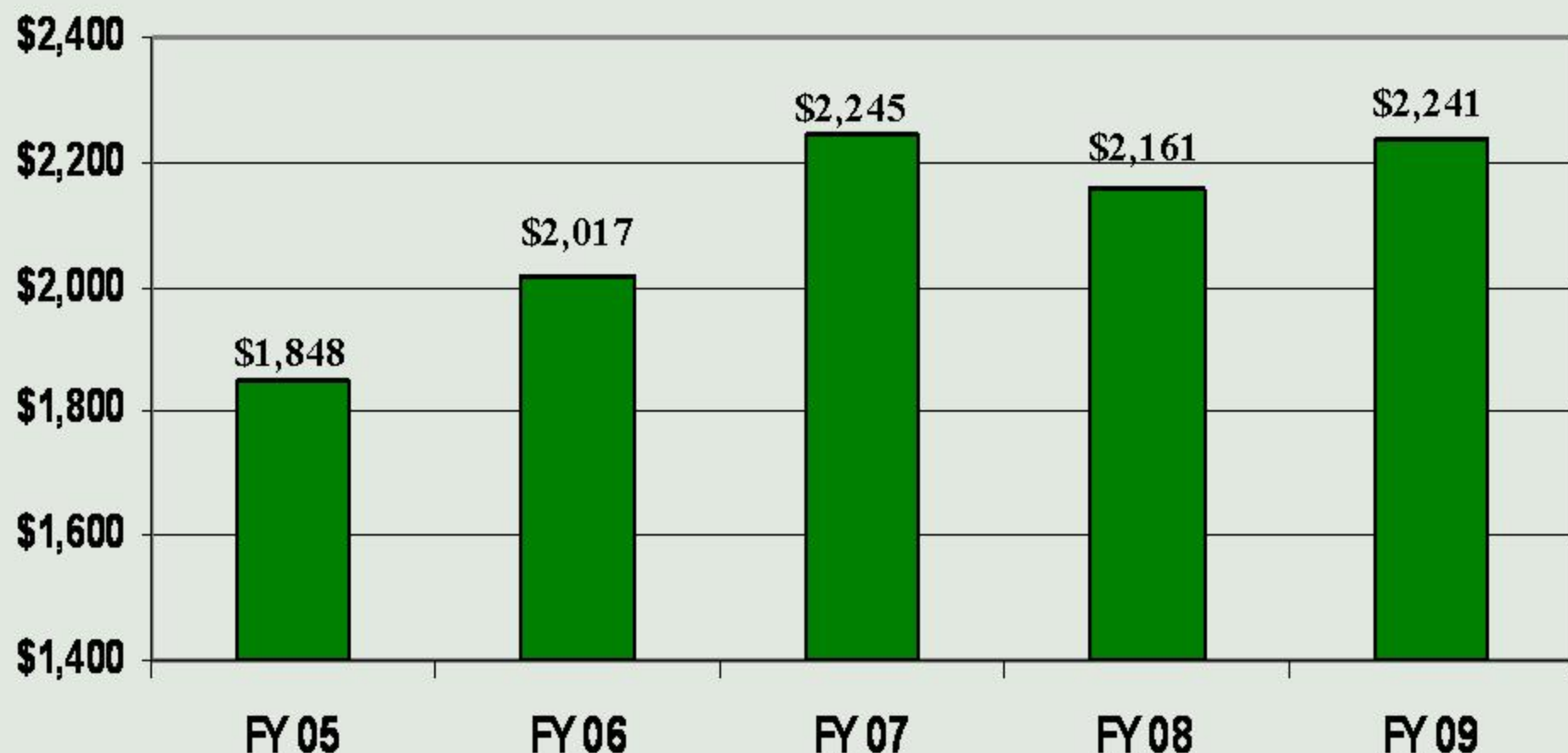


79%

Contracts Awarded = 31
Not awarded = 8



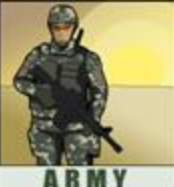
Total Funding



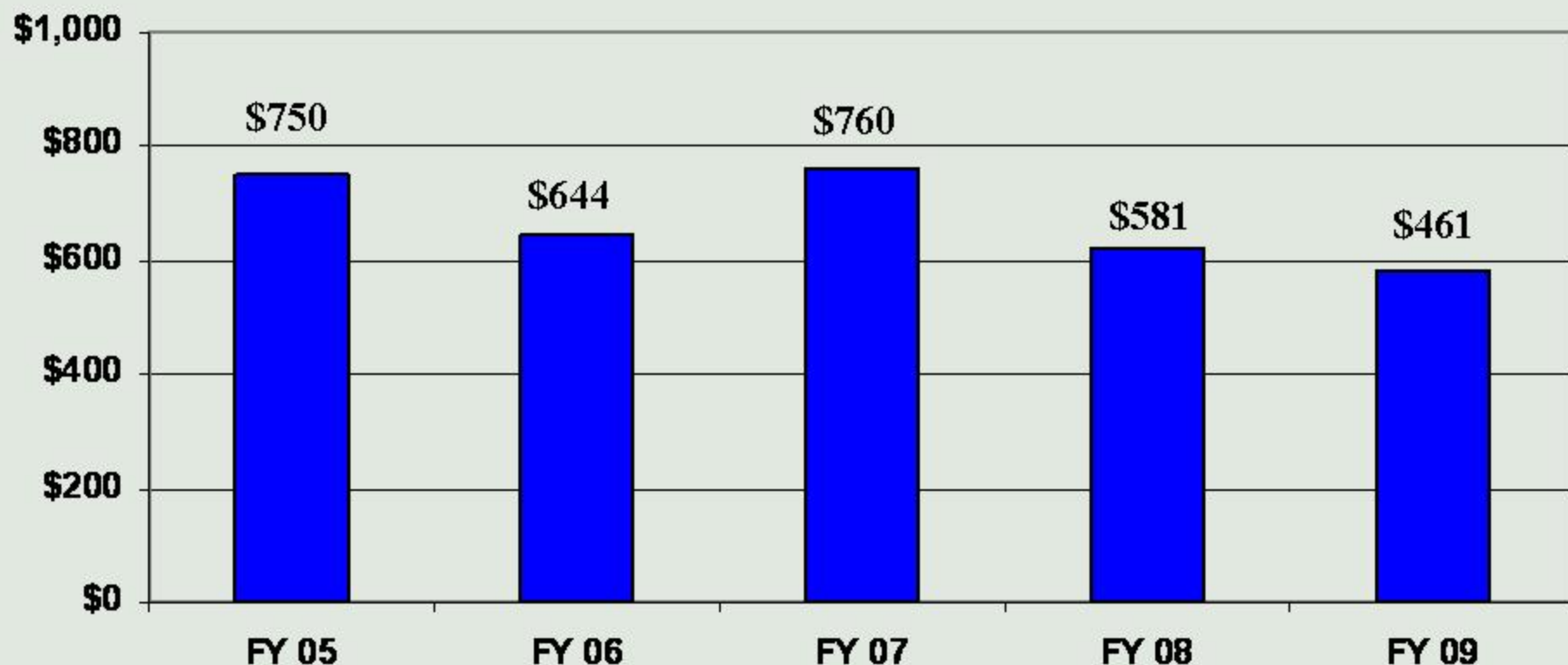
Millions of Dollars

FY07 Projection as of 1 Jun 07

Training & Simulation Industry Symposium



Direct Mission Funding



Millions of Dollars

Mission Funds: Funding provided by HQDA through POM process

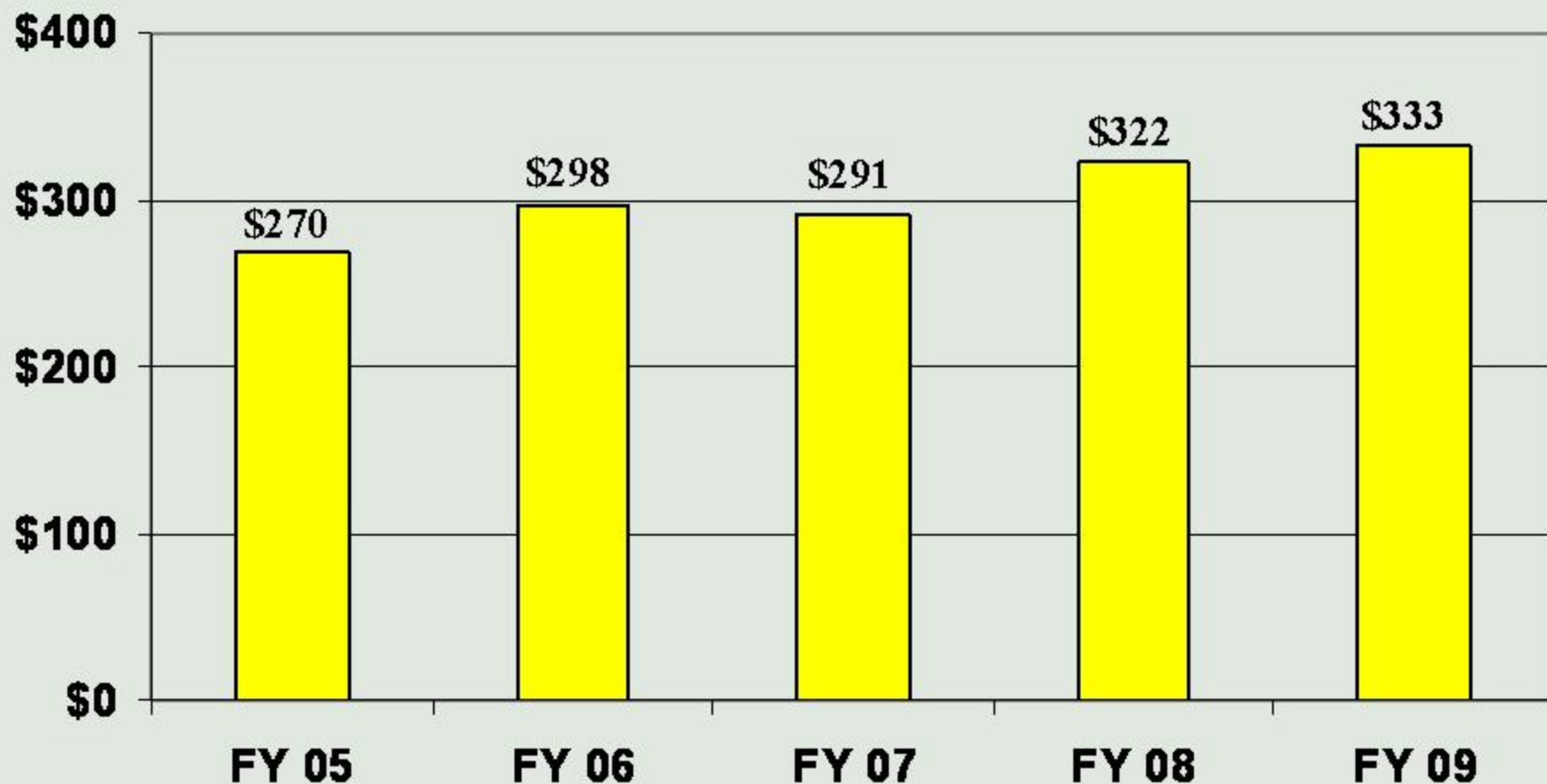
FY07 Projection as of 1 Jun 07

Training & Simulation Industry Symposium



ARMY

WCLS Funding

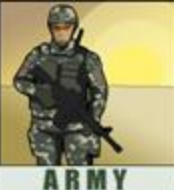


Millions of Dollars

WCLS: HQDA funding provided for Life-Cycle Support of fielded systems

FY07 Projection as of 1 Jun 07

Training & Simulation Industry Symposium



Support Mission Funding



Millions of Dollars

Support Mission Funds: Funding provided by external customers

FY07 Projection as of 1 Jun 07

Training & Simulation Industry Symposium



ARMY

Funding Trends

FY 2007



\$1,711

FY 2008



\$1,747

FY 2009



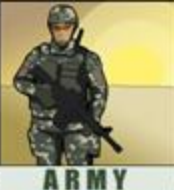
Support Mission



WCLS



Direct Mission



ARMY

Funding Trends

FY 2007



\$2,245

FY 2008



\$2,161

FY 2009



\$2,241



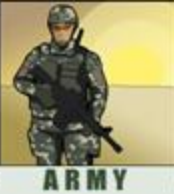
Support Mission



WCLS

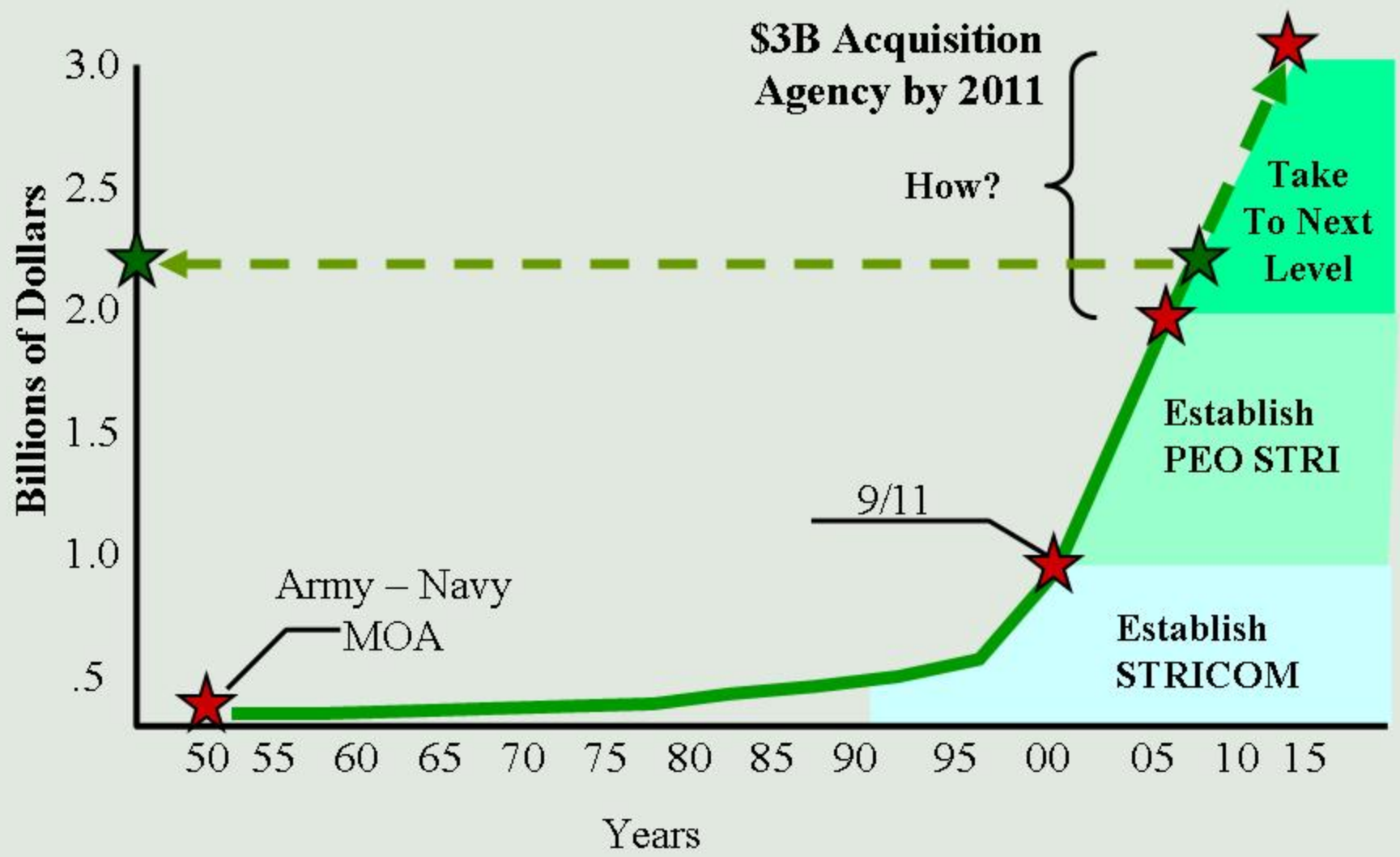


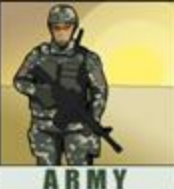
Direct Mission



ARMY

Funding Trends





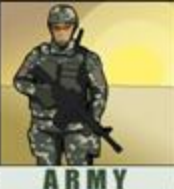
Implementation

☐ **Set Conditions for Success:**

- ☒ Establish new charter which broadens our mission.
- ☒ Seek AAE direction for system TADSS development.
- ☒ Establish Head of Contracting Activity (HCA).

☐ **Expand Infrastructure and shape the Workforce:**

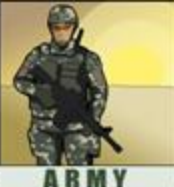
- ☐ Hire contracting and legal staff to support new HCA.
- ☐ Develop processes and procedures IAW Army Acquisition policies and regulations.
- ☐ Enhance professional certification of workforce ~ 80%.
- ☐ New markets will require new “core competencies.”
- ☐ Take advantage of industry “best practices.”



Implementation

- ❑ **Faster, Streamlined and Innovative Acquisition Processes:**
 - ❑ Provide *responsive acquisition support* to Warfighters.
 - ❑ Increase portfolio of available contract vehicles.
 - ❑ Collaborate with System PMs for TADSS development.
 - ❑ Anticipate increased requirements from GWOT and OGA.

- ❑ **Be an Acquisition Center of Excellence:**
 - ❑ Provide full spectrum acquisition support.
 - Unclassified
 - Classified



ARMY

New Growth

Mission

- ☐ System TADSS
 - Aviation
 - Ammo
 - TACOM
 - IEW&S
 - CS & CSS

~ \$275M

CLS

- ☐ WFF Growth
- ☐ CLS Services
 - STOC II

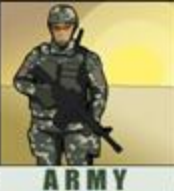
~ \$325M

Mission Support

- ☐ Medical
- ☐ USAF - TSPG
- ☐ NGB
 - Desk Top Trainers
 - Home Station Trainers
- ☐ Foreign Military Sales
 - Middle East
 - Iraq
 - Afghanistan
 - Former Eastern Bloc
- ☐ Combatant Commands
 - JFCOM
 - SOCOM
 - CENTCOM
 - NORTHCOM

~ \$400M

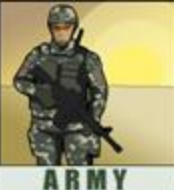
CUSTOMER BASED ORIENTATION



ARMY

Rules of Engagement

- ❑ Organization charts and contact information are in Handout.
- ❑ Briefings focus on projected business opportunities.
- ❑ Information presented is best available at this time.
- ❑ Questions & Answers at end of each presentation.
 - Questions may be posed either orally or on note cards.
 - Several briefings are restricted from responding verbally to questions due to ongoing competition.
 - In those cases, written questions can be taken and responses posted to the web.



Rules of Engagement

- ❑ We will provide a presentation on identified technology gaps.
- ❑ Slides will be posted on the PEO STRI website NLT 20 June 07.
 - Link to STRI web site on the NDIA website.

Training & Simulation Industry Symposium

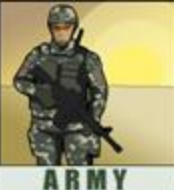




John F. Daniele
Deputy, Customer Support Executive

SECURITY COOPERATION





SAUDI ARABIA NATIONAL GUARD CACTF

Description:

Saudi Arabian National Guard desires to construct a CACTF site (w/instrumentation) and three shoot houses in various locations in the Kingdom of Saudi Arabia.



Acquisition Strategy

- Await receipt of Letter of Request and develop FMS case (Letter of Offer and Acceptance)
- Provide Facility Engineering Support for infrastructure and design analysis
- Compete and Award Contract for hardware and installation

Funding

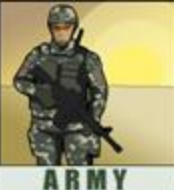
≈ \$2M

Point of Contact

Name: Mark E. Pye
Phone: (407) 384-5114
Email: mark.pye@us.army.mil

Milestones

- Establish FMS case Aug 07
- Implement FMS case Jan 08
- Award Contract Mar 08



GLOBAL PEACE OPERATIONS INITIATIVE

Description:

The U.S. Department of State, Bureau of Political-Military Affairs has a requirement for providing field and staff training to develop military capabilities for global peacekeeping operations. The contractor will employ trainers with suitable military and and/or peace operations skills to conduct training events under GPOI. The contractor will individually tailor training events, will train partner-nation trainers and militaries, as well as personnel of regional and sub-regional security organizations, and will provide training at existing partner-nation training facilities where possible.

Acquisition Strategy

- Promote PEO STRI products and services which support the GPOI

Indir

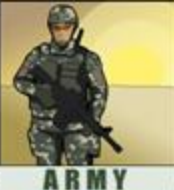
≈ 10M

Point of Contact

Name: John Daniele
Phone: (407) 384-5104
Email: john.daniele@us.army.mil

Milestones

- Congressional Approval - Complete
- Requirements/Determination/Site Survey - Complete
- Establish FMS Case - Complete
- Implement FMS Case - Complete
- Award Contract - Complete



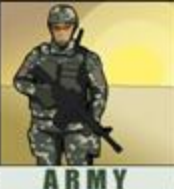
IRAQ/AFGHANISTAN FOREIGN WEAPONS PROCUREMENT

Description:

Awaiting Letters of Request (LOR) to acquire foreign ammunition, combat vehicles, tanks, rotary wing aircraft, and simulators for the Iraqi Defense Forces.



Acquisition Strategy	Funding
<ul style="list-style-type: none">• Await receipt of Letter of Request	≈ \$500M+
Point of Contact	Milestones
Name: Mark E. Pye Phone: (407) 384-5114 Email: mark.pye@us.army.mil	<ul style="list-style-type: none">• Establish FMS Case - TBD• Implement FMS Case - TBD• Award Contract - TBD



KUWAIT COMMANDO TRAINING CENTER

Description:

The US Corps of Engineers requests PEO STRI's assistance in designing and equipping a Military Operations in Urban Terrain (MOUT) site. The facility is intended for the Kuwaiti Special Forces.



Acquisition Strategy

- Lead visit to various US installations this summer.
- Await receipt of Letter of Request and develop FMS case (Letter of Offer and Acceptance).
- Provide facility engineering support for infrastructure and design analysis.
- Complete and award contract for targetry, instrumentation and installation.

Funding

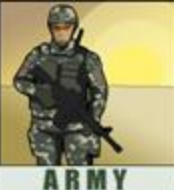
≈ \$5-8M

Point of Contact

Name: Mark E. Pye
Phone: (407) 384-5114
Email: mark.pye@us.army.mil

Milestones

- CAC TF visits (CONUS) - Jul 07
- Establish FMS Case - Oct 07
- Requirements/Determination/Site Survey - Jan 08
- Award Contract - Mar 08



PHILIPPINE COMBAT TRAINING CENTER

Description:

“The Philippine Army (PA) desires to have a Combat Training Center capability”. (LTG Brown, CDR, USARPAC) PA is in the process of establishing Regional Training Centers.



Acquisition Strategy

- Approach JUSMAG Security Assistance Office
- Determine if information/assistance is required
- Conduct feasibility study

Funding

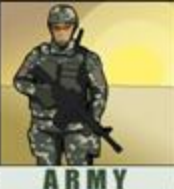
≈ \$20M+

Point of Contact

Name: Mark E. Pye
Phone: (407) 384-5114
Email: mark.pye@us.army.mil

Milestones

- Establish FMS Case TBD
- Implement FMS Case TBD
- Award Contract TBD



KOREAN WAR GAMING SOFTWARE

Description:

Korea Institute for Defense Analysis (KIDA) expressed the desire to purchase WARSIM.



Acquisition Strategy

- Await receipt of Letter of Request and develop FMS case (Letter of Offer and Acceptance)

Funding

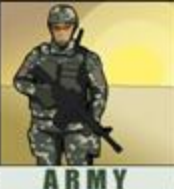
≈ \$500K

Point of Contact

Name: Mark E. Pye
Phone: (407) 384-5114
Email: mark.pye@us.army.mil

Milestones

- Establish FMS Case TBD
- Implement FMS Case TBD
- Award Contract TBD



BAHRAIN CONSTRUCTIVE SIMULATION

Description:

The Bahraini Command and Staff College desires to have a constructive simulation capability, in support of their course curriculum.



Acquisition Strategy

- Await receipt of Letter of Request and develop FMS case (Letter of Offer and Acceptance)

Point of Contact

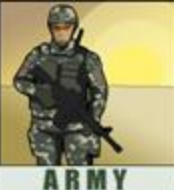
Name: Mark E. Pye
Phone: (407) 384-5114
Email: mark.pye@us.army.mil

Funding

≈ \$1.5M

Milestones

- | | |
|----------------------|-----|
| • Establish FMS Case | TBD |
| • Implement FMS Case | TBD |
| • Award Contract | TBD |



JORDAN MULTIPLE INTEGRATED LASER ENGAGEMENT SYSTEM (MILES)

Description:

The Jordanians submitted a Letter of Request (LOR) for MILES without any specifications, types or quantities. The LOR was returned with a request for additional information. The Jordanians also expressed a desire to have a fixed/mobile Combat Training Center (CTC) capability.



Acquisition Strategy

- Await receipt of updated Letter of Request for MILES
- Coordinate through ARCENT to invite Jordanians to visit US CTC's and PEO STRI for demonstrations and briefings

Funding

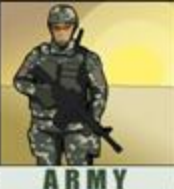
≈ \$TBD

Point of Contact

Name: Mark E. Pye
Phone: (407) 384-5114
Email: mark.pye@us.army.mil

Milestones

- Establish FMS Case TBD
- Implement FMS Case TBD
- Award Contract TBD



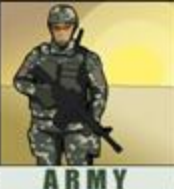
EL SALVADOR MORTAR TRAINER

Description:

El Salvador requests forty-seven 81mm Mortar Training Simulators with manuals, 130 cases (10 each) of simulator rounds, and 12 month warranty on all items.



Acquisition Strategy	Funding
<ul style="list-style-type: none">• Awaiting Implementation	≈ \$400K
Point of Contact	Milestones
Name: Patty Younce Phone: (407) 384-5528 Email: patricia.younce@us.army.mil	<ul style="list-style-type: none">• Establish FMS Case Apr07• Implement FMS Case TBD• Award Contract TBD



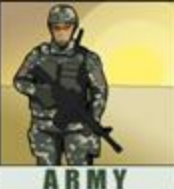
COLOMBIA FLIGHT SIMULATOR

Description:

The Colombian Army desires a flight simulator. SAO requested information on the Transportable Black Hawk Operations Simulator (T-BOS) system.



Acquisition Strategy	Funding
<ul style="list-style-type: none">• Provided information on T-BOS and other flight simulator systems• Assist in refining requirements• Develop FMS Case• Compete and Award contract	≈ \$12M
Point of Contact	Milestones
Name: Patty Younce Phone: (407) 384-5528 Email: patricia.younce@us.army.mil	<ul style="list-style-type: none">• Capabilities Briefing to USARSO Mar07• Information to SAO Colombia Mar07• Awaiting Letter of Request Jul07



COLOMBIA MEDICAL SIMULATION TRAINING CENTER

Description:

The MSTC (MSTC) Provides capability to execute standardized Tactical Combat Casualty Care (TC3) and Combat Life Saver (CLS) training that incorporates simulation at 16 worldwide Army installations and 2 locations in Iraq in support of current operations.



Acquisition Strategy

- Provided information on MSTC
- Assist in refining requirements
- Develop FMS Case
- Compete and Award contract

Funding

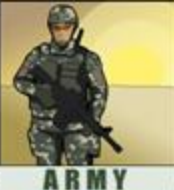
≈ \$TBD

Point of Contact

Name: Patty Younce
Phone: (407) 384-5528
Email: patricia.younce@us.army.mil

Milestones

- | | |
|-----------------------------------|-------|
| • Capabilities Briefing to USARSO | Mar07 |
| • Information to SAO Colombia | Mar07 |
| • Awaiting Letter of Request | Jul07 |



COLOMBIA IMPROVISED EXPLOSIVE DEVICE EFFECTS SIMULATOR (IEDES)

Description:

The Colombian Army has interest in the IEDES. The IEDES is designed to train key tasks of Explosive Hazards (EHs) defeat, in support of full spectrum operations.



Acquisition Strategy

- Provide information on IEDES kits
- Assist in refining requirements
- Develop FMS Case
- Compete and Award contract

Funding

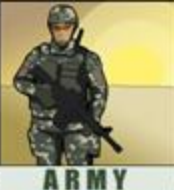
≈ TBD

Point of Contact

Name: Patty Younce
Phone: (407) 384-5528
Email: patricia.younce@us.army.mil

Milestones

- | | |
|--------------------------------|-------|
| • Capabilities Briefing USARSO | Mar07 |
| • Information to SAO Colombia | Mar07 |
| • Awaiting Letter of Request | Jul07 |



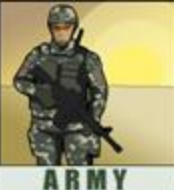
UKRAINE MILITARY OPERATIONS IN URBAN TERRAIN TRAINING

Description:

The Ukraine requires a rudimentary Military Operations in Urban Terrain (MOUT) training capability. The vision is for a bare bones capability to facilitate PKO training, urban check points, crowd control, cordon and knock, etc.



Acquisition Strategy	Funding
<ul style="list-style-type: none">• Review requirements with ODC• Develop Letter of Offer and Acceptance• Compete and Award contract	≈ \$1M
Point of Contact	Milestones
Name: Vic Krepacki Phone: (407) 384-5272 Email: vic.krepacki@us.army.mil	Establish FMS Case Jun 07 Implement Sep 07 Award Contract Dec 07



SLOVENIA MODULAR ARMORED TACTICAL COMBAT HOUSE (MATCH)

Description:

The Republic of Slovenia requires a MATCH for the Slovenian Armed Forces (SAF) to meet SAF training needs in Close Combat and Military Operations in Urban Terrain (MOUT).



Acquisition Strategy

- Review pre-LOR requirements with ODC
- Develop Letter of Offer from refined LOR and submit to Slovenia
- Compete and Award contract for equipment, NET, and possible in-country support

Funding

≈ \$TBD

Point of Contact

Name: Vic Krepacki
Phone: (407) 384-5272
Email: vic.krepacki@us.army.mil

Milestones

Establish FMS Case	Jun 07
Implement	Oct 07
Award Contract	Jan 08

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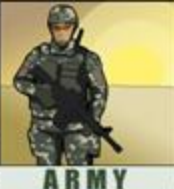




John McCombs
Director, Business Development

WARFIGHTER OUTREACH

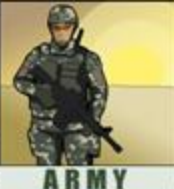




Opportunities

Projected Acquisitions FY 07 – 08:

- ☐ PACOM
- ☐ AIR FORCE A5X
- ☐ Pentagon Force Protection Agency
- ☐ Aerial Intelligence Surveillance
Reconnaissance Center of Excellence



PACOM

Administrative, Technical, Engineering and Professional Services (ATEPS)

Description:

US Pacific Command (USPACOM) has a requirement to provide administrative, technical, engineering and professional services. The first task order will support the new Pacific Warfighting Center (PWC) with modeling and simulation support, comprehensive IT support, and analytical support provided by Senior Military Analysts and the Virtual Information Center.

Acquisition Strategy

- Competitive acquisition with target for award in the second quarter, FY 08.

Funding

- \$25M / 5 yrs
- RD&TE
- OMA
- FMS

Point of Contact

Name: Gordon Jenkins

Phone: 407-384-5536

Email: gordon.jenkins1@peosti.army.mil

Milestones



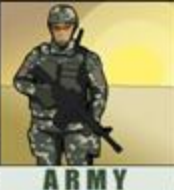
Source Sought
Synopsis
3rd Qtr FY07



RFP Release
4th Qtr FY07



Target Award
Date 2nd Qtr FY08



AIR FORCE A5X

Description:

PEO STRI CSG has been tasked to solicit proposals for the HQ, USAF Simulations, Training and Experimentation Support Program. The Program's mission is to provide long term support to HQ USAF for the Warfighter's employment of aerospace power.

Acquisition Strategy

- Released Under PEO STRI STOC Contract
- 25% required Small Business Participation

Funding

- \$277M / 5 yrs
- OMA
- OPA
- RDT&E

Point of Contact

Name: Becky Shell/ Steven Hicks
Phone: 407-384-3760/ 407-384-5464
Email: becky.shell@us.army.mil
steven.hicks1@us.army.mil

Milestones



RFP Release May 2007



Proposals Due July 2007



Pentagon Force Protection Agency

Description:

The Pentagon Force Protection Agency anticipates releasing Request For Proposals for various Chemical, Biological, Radiological, and Nuclear detection technologies in FY 2007 and FY 2008.

Acquisition Strategy

- Full and open competition
- RFPs released in FY 2008

Funding

- \$80M / 5 yrs
- OMA

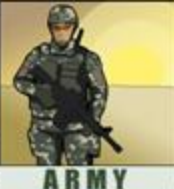
Point of Contact

Name: Todd Pesicek
Phone: 407-384-3699
Email: todd.pesicek@us.army.mil

Milestones



RFP FebBizOps FY 2008



ARMY

A-ISR Center Of Excellence

Description:

United States Army Intelligence is looking for new and innovative technical approaches for the creation of a training and support capability for current and future A-ISR programs. The envisioned Center of Excellence will encompass all facets of A-ISR training, logistics support, and associated administration. A Request for Proposal is anticipated in FY 2008.

Acquisition Strategy

- Full and open competition FY 2008

Funding

- \$150M / 5 yrs
- RDT&E

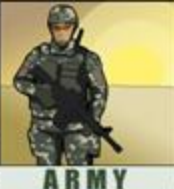
Point of Contact

Name: Lisa Bird
Phone: 407-384-5533
Email: lisa.bird@us.army.mil

Milestones



RFP FebBizOps FY 2008



FBCB2 Joint Capabilities Release

Description:

PEO FBCB2 is looking for new and innovative approaches for new equipment and sustainment training for the Joint Capabilities Release of FBCB2. The contract will include the development of Level 3 and 4 SCORM conformant courseware able to be delivered on the Army Learning Management System.

Acquisition Strategy

- Released Under PEO STRI STOC Contract FY 2007

Funding

- \$1M-\$2M / 2 yrs
- OPA

Point of Contact

Name: Kristy Murray
Phone: 407-384-3913
Email: kristy.murray@us.army.mil

Milestones



RFP Release July 2007

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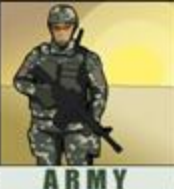


PROJECT SUPPORT GROUP

Sandy Veautour
Chief Systems Engineer

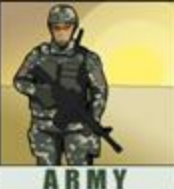
Technology Challenges and Enterprise Architecture Steering Committee (EASC)





PEO STRI Technology Challenges

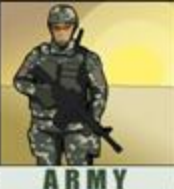
- ❑ **Software Defined Radios:**
 - Supports testing/training applications; high data rates waveforms
- ❑ **Mobile and Wireless ad hoc network technologies and protocols:**
 - Reliable, scalable, self- configuring, self healing, efficient and secure
- ❑ **Adaptive Behaviors:**
 - Adversaries and threat behaviors
- ❑ **Terrain Changes and Correlation On-The-Fly:**
 - Dynamic terrain, creating polygon representations of terrain on the fly from source terrain data, and improve visual realism and effects.



PEO STRI Technology Challenges

... (continued)

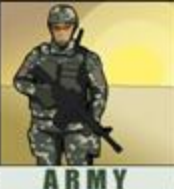
- ❑ Fully Automated Brigades/brigade combat teams:
 - Initiate and execute in response to HHQ/SA
- ❑ Civilian Infrastructure/Urban Effects with the SNE:
 - Real-time, realistic civil effects (flood, contamination, etc.)
- ❑ Image Sensor Math Models/Algorithms:
 - Real time performance
- ❑ Dismounted Infantry:
 - Low cost, fully immersive environment
- ❑ Non-contact Engagement Scoring:
 - Alternate Solutions for area assessments of engagements for indirect or top-down events



PEO STRI Technology Challenges

... (continued)

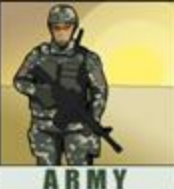
- ❑ Voice Recognition Over Cluttered Radio Frequencies:
 - Multiple virtual communications with a single controller
- ❑ Processing Unstructured Human Language in a Tactical Environment:
 - Virtual human understanding of unstructured descriptions of terrain or targets
- ❑ Rendering Objects Using Advanced Instancing Features:
 - Greater variation in elements of environment
- ❑ Simulating Impacts of Astronomical Environment:
 - Time of day/year effects on mission by weather, vegetation, etc



PEO STRI Technology Challenges

... (continued)

- ❑ Testing, Training and Tactical Communications on one Network Infrastructure:
 - Increased throughput and more efficient use of limited bandwidth
- ❑ Solutions for Distribution of Simulations:
 - More scalable, higher performing and more reliable than HLA RTI
- ❑ Psychological Operations (PSYOPs):
 - Effects of PSYOP missions on community behavior in entity-level constructive simulations



Contact Information

❑ Traci Jones – Project Support Executive

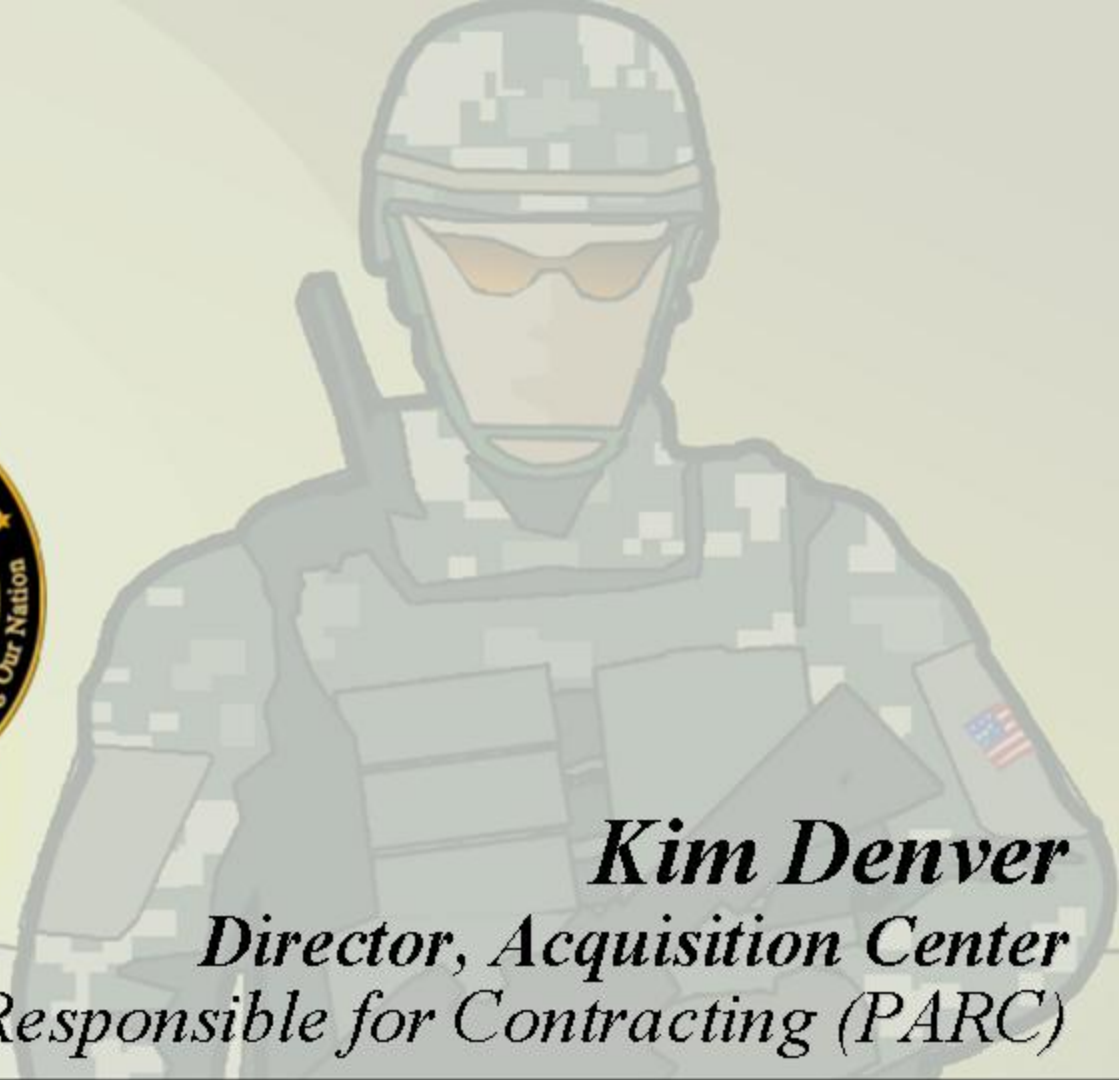
- Phone: 407-384-3770
- Email: Traci.a.jones@us.army.mil

❑ Sandy Veautour – Chief Systems Engineer

- Phone: 407-384-3665
- Email: Sandy.veautour@us.army.mil

Training & Simulation Industry Symposium

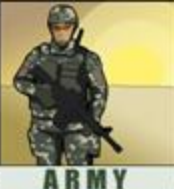




Kim Denver
Director, Acquisition Center
Principal Assistant Responsible for Contracting (PARC)

Army Contracting: One Community Serving Our Soldiers, Serving Our Nation

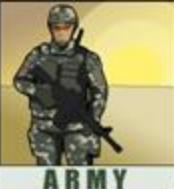




Agenda

- ❑ Head of Contracting Activity (HCA) Status
- ❑ Organizational Structure
- ❑ Mission & Vision Statements
- ❑ Impacts & Future Initiatives

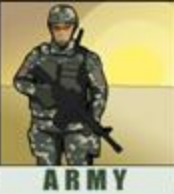
Army Contracting: One Community Serving Our Soldiers, Serving Our Nation



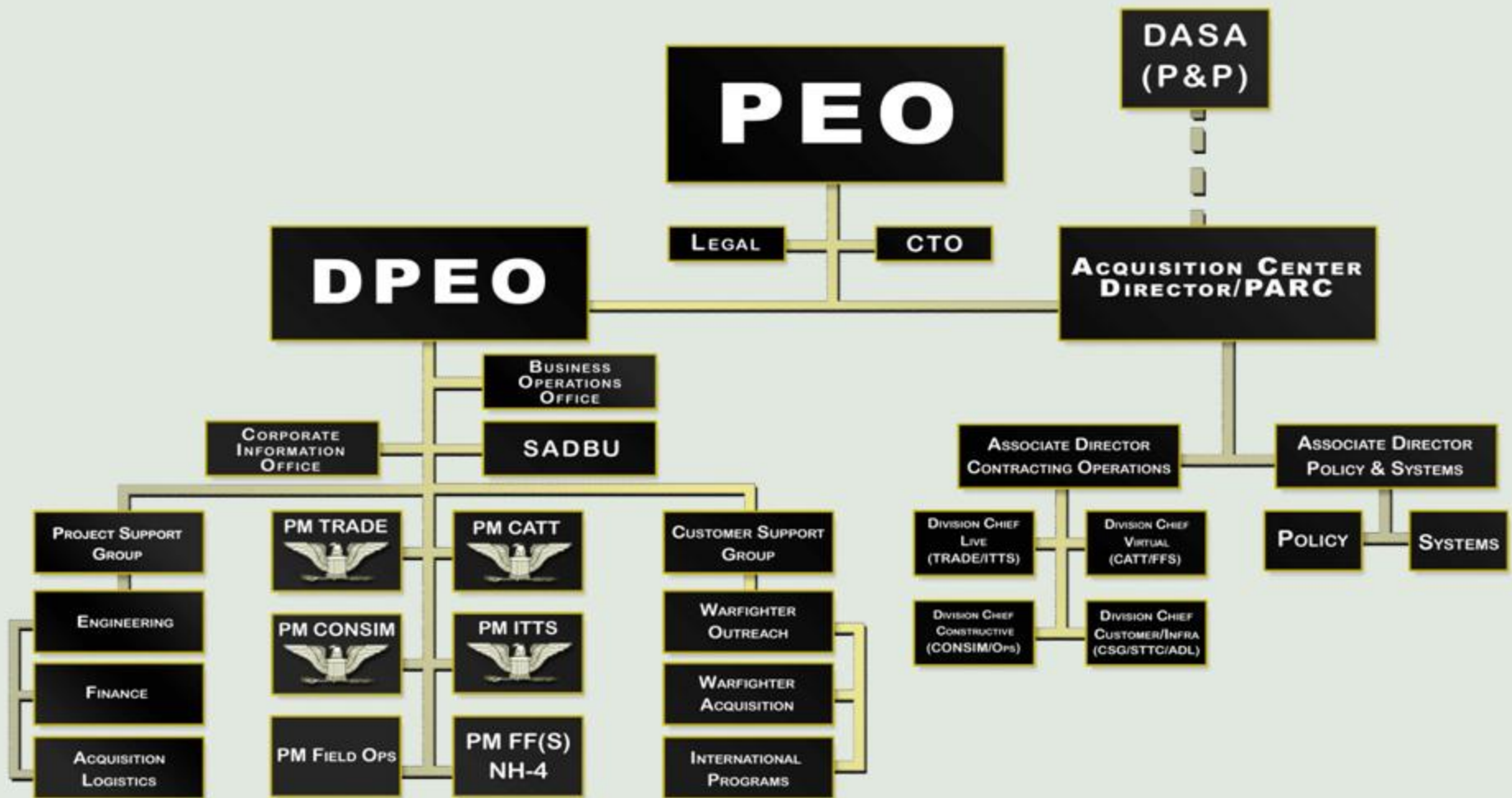
HCA Status

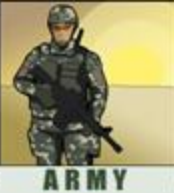
- ❑ Army Contracting Authority, 26 February 2007:
 - HCA: Dr. Blake
 - PARC: Kim Denver
- ❑ Acquisition Center Capabilities/Processes
- ❑ Department of Army Contracting Operations Review
- ❑ Staffing
- ❑ Transition

Army Contracting: One Community Serving Our Soldiers, Serving Our Nation



Organizational Structure



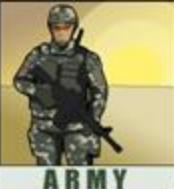


Mission & Vision Statements

Mission: Provide sound business advice and tailored contracting & acquisition solutions to acquire a variety of products/services managed by PEO STRI in support of the U.S. Army, Department of Defense, and Soldier readiness.

Vision: Serve as an Acquisition Center of Excellence that is focused on customer satisfaction; promotes innovative and flexible business practices, calculated risk-taking, empowerment, and partnering with industry; and emphasizes diversity in the workforce and professional development.

Army Contracting: One Community Serving Our Soldiers, Serving Our Nation



Impacts/Initiatives

☐ **Army Source Selection Procedures for New Procurements:**

- AFARS (Army FAR Supplement)
- Army Source Selection Manual

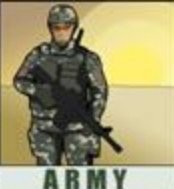
☐ **New Small Business Office:**

- Acting Associate Director for Small Business Programs:
 - ✓ Ms. Leslie Nolin, leslie.nolin@us.army.mil
- Small Business Specialist:
 - ✓ TBA

☐ **Army Single Face to Industry (ASFI):**

- Army mandated portal for posting business opportunities
- Feeds directly to FedBizOpps
- <https://acquisition.army.mil/asfi/>

Army Contracting: One Community Serving Our Soldiers, Serving Our Nation



Impacts/Initiatives

Continued...

☐ **New Local Business Opportunities Portal:**

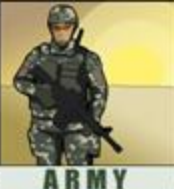
- Primarily for STOC / STOC II requirements
- Will continue to utilize NAWCTSD portal for STOC requirements until new portal is ready

☐ **Migration of Existing Contracts into Army Databases:**

- Contract numbers of previously issued contracts will predominantly remain the same
- Primarily transparent to contractors

☐ **New Contracts to be Awarded with PEO STRI Acquisition Center DoDAAC (W900KK).**

Army Contracting: One Community Serving Our Soldiers, Serving Our Nation



Future Initiatives

- ☐ Army Source Selection Manual Training
- ☐ Compendium of Source Selection Criteria & Standards
- ☐ Source Selection SMEs
- ☐ Increased SADBUI Support

Army Contracting: One Community Serving Our Soldiers, Serving Our Nation

Training & Simulation Industry Symposium

Training & Simulation Industry Symposium

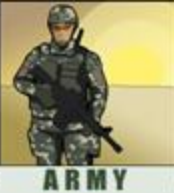




Joe Giunta
PEO Strategic Integrator

Business Operations Office (BOO)



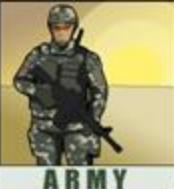


2008 PEO STRI Strategic Focus

PEO STRI Strategic Planning activities will provide the framework of objectives and initiatives that will enable the PEO to measure progress towards accomplishing its expanded mission.

The expansion of the PEO STRI mission is captured in, but not limited by, the following documents:

- ☐ PEO STRI Charter (revised, Sep 06).
- ☐ ASA(ALT) Training Aides, Devices, Simulators, and Simulations (TADSS) Policy Memorandum (11 Dec 06).
- ☐ Head Contracting Activity (HCA) Designation Letter (Apr 07).



ARMY

❑ “New” Charter

❑ “New” TADSS Memorandum from Army Acquisition Executive (AAE)

❑ “New” Head of Contracting Activity


PROGRAM EXECUTIVE OFFICER

IN ACCORDANCE WITH DEPARTMENT OF DEFENSE DIRECTIVE 500.2
and
MY APPOINTMENT, BY ORDER OF THE SECRETARY OF THE ARMY,
as the
ARMY ACQUISITION EXECUTIVE


DEPARTMENT OF THE ARMY
OFFICE OF THE ASSISTANT SECRETARY OF THE ARMY
ACQUISITION POLICY AND TECHNOLOGY
325 ARMY AVENUE
WASHINGTON, DC 20315
MFC 11 388

SAAL-SS1

MEMORANDUM FOR SEE DISTRIBUTION

SUBJECT: U.S. Army Policy for the Acquisition of System Training Devices

This policy directs Army Program Executive Officers (PEOs) and Program Executive Officers (PEOs) to work with the Program Executive Officer for (PEO STR) throughout the process, Simulators and Simulations (S&S) Transformation requires that the live, virtual and constructive (LVC) and institutional, home station, Central U.S. Army's acquisition center of excellence (PEO STR) to work with all PEOs and execution of TADSS acquisition

As we develop, they must have effective of the U.S. Army Training & Doctrine (T&D) training strategies. PEOs and PMA TADSS as part of the response system—ent of current operations. It is crucial to and where enabled weapon systems a network. We must also support the and continuously pursue efficiencies in

Training Device Policies and tion will provide the regulatory less greater efficiencies across the (Existing Program Executive Group) are enabling U.S. Army training live and emerging network-enabled the concept formulation of all future ble basis, unless released of the try will be granted only when requested pelican cost savings/avoidance over the performance, interoperability.

for
mentation
to integrate and interoperability are full-spectrum threat.
the development, acquisition, testing, it enables processes that facilitate reuse and among organizations.
We will report directly to you. You will offer the U.S. Army's ultimate vision of programs and systems when
performance and interoperability while (existing network policies to include
the acquisition workforce never necessary their attention is to place in
live, Virtual, Constructive solutions to an support our Warfighters and other in and U.S. Army
support of assigned programs. Under system.

Acquisition Executive


DEPARTMENT OF THE ARMY
OFFICE OF THE ASSISTANT SECRETARY OF THE ARMY
ACQUISITION POLICY AND TECHNOLOGY
325 ARMY AVENUE
WASHINGTON, DC 20315
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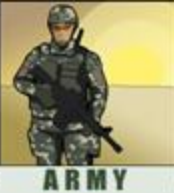
I have designated the Deputy Assistant Secretary of the Army (Policy and Procurement) (DASAP/P) as my representative to exercise oversight associated with your dual designation as both the PEO STR and the HCA. I have provided an Enclosure to this letter which identifies your responsibilities and authorities. This enclosure identifies exceptions to your particular designation. In the event that any of these exceptions apply, you will submit a memorandum indicating the proposed course of action to the DASAP/P for review prior to execution.

You will remain sensitive to the potential for conflicts between your acquisition program and contracting responsibilities. Ensure appropriate management controls are included in your activity's acquisition instructions. Before issuing the acquisition instructions, submit a copy of the instructions for review and concurrence by the DASAP/P, Office of Procurement Policy and Support. Furthermore, provide a written quarterly report to the DASAP/P which addresses any nondelegable actions taken by the HCA during that quarter.

Sincerely,


David M. Sutton, Jr.
Senior Procurement Executive

Enclosure
Copy Furnished:
DASAP/P

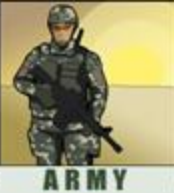


2008 PEO STRI Strategic Focus

The revision to the PEO STRI Charter provides specific language which broadens our mission:

- ☐ “Joint or Joint-related,” “Joint Perspective”
- ☐ “Center of Acquisition Excellence”
- ☐ “Department of Defense and U.S. Army Needs”
- ☐ “Interoperable Live, Virtual and Constructive (LVC) solutions”

Each of these areas expands the ability of the PEO and our Industry Partners to provide support to the Warfighter and other PEOs in potentially new and unique ways.

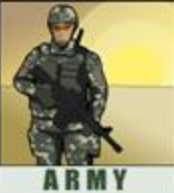


2008 PEO STRI Strategic Focus

The ASA(ALT) TADSS policy directs all Army PEOs to “establish a continuing relationship with PEO STRI throughout the acquisition life-cycle of systems Training Aids, Devices, Simulators, and Simulations (TADSS).”

- ❑ *“... understand the demands of software-intensive and network-enabled weapons systems... training as part of the network”*
- ❑ *“... support the U.S. Army’s business transformation processes and continuously pursue efficiencies in executing TADSS programs.”*
- ❑ *“Each system PEO and PM will work the concept formulation of all future system TADSS with PEO STRI.”*

The TADSS policy provides substantial opportunities for PEO STRI and our Industry Partners to support Army PEOs in their systems acquisitions and sustainment operations.



2008 PEO STRI Strategic Focus

The PEO now holds dual designation as both the PEO and Head of Contracting Activity (HCA).

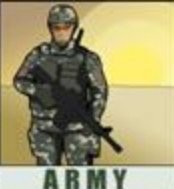
- ☐ Responsible for program management and contracting for all PEO STRI acquisitions.
- ☐ All acquisitions will now be under Army regulations and acquisition systems.
- ☐ Will require PEO STRI to expand its contracting and legal organizations.

Short-term Effects:

- ☐ New contracting processes and systems.
- ☐ Some initial growing pains.

Long-term Effects:

- ☐ A more common and consistent contracting process across PEO STRI.
- ☐ A more flexible and streamlined contracting process.



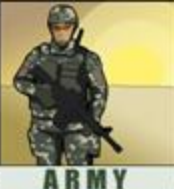
Vision

- Current Vision:

“Putting the power of simulation into the hands of the Warfighters.”

- Revised Vision:

“The Center of Acquisition Excellence providing simulation, training and testing solutions for the nation.”



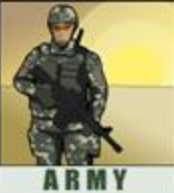
Mission

- Current Mission:

“Provide effective and efficient life-cycle management of simulation solutions in support of the Warfighters.”

- Revised Mission:

“To provide responsive interoperable Simulation, Training, and Testing Solutions and Acquisition Services for the Warfighters and the Nation.”



Strategic Objectives

- ☐ Provide simulation, training and testing products and services.
- ☐ Expand beyond the traditional products and services.
- ☐ Provide integrated and interoperable infrastructure.
- ☐ Shape a “world class” workforce with acquisition, functional, and leadership skills.
- ☐ Provide a full range of contracting and acquisition services for effective, efficient, and responsive life-cycle management.
- ☐ Implement U.S. Army policy for acquisition of system training devices.

Training & Simulation Industry Symposium

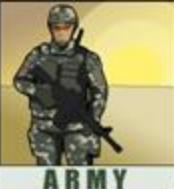




LTC Sterling Powell
National Guard Bureau Liaison Officer

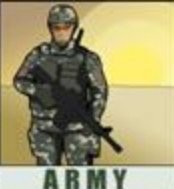
TSIS 2007





Business Opportunities

- ☐ **The 129th NGAUS Call for Resolutions.**
- ☐ Border Security, Reconnaissance, Surveillance, and Target Acquisition both domestic and overseas missions.
- ☐ Modernization of the ARNG C4I Areas.
- ☐ Civil Support Team Training for the ARNG.
- ☐ Reduce 12 Month Deployment.



NG Industry Day

Description:

If you are thinking about marketing to the Guard, you need to attend Industry Day.

Acquisition Strategy

Date: Industry Day-December 5, 2007

Location: National Guard Memorial Building
One Massachusetts Avenue, N.W.
Washington, D.C.

Point of Contact

Name: Hazell Booker
Director, Industry & Association Liaison
Phone: 202-408-5888
Email: hbooker@ngaus.org

Funding

- Multi-billions

Milestones



Join Now



**Attend
Annually**

Training & Simulation Industry Symposium

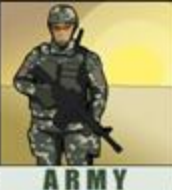




Russ McBride
Program Manager Field OPS

TSIS 2007





Artillery and Chemical Training

Description:

Artillery and Chemical Training is a contract set-aside for small business 8(a) competition to provide training services for Air Defense, Field Artillery, and Chemical training devices. The current contract with the Small Business Administration expires 31 Dec 07.

Acquisition Strategy	Funding
Small Business Administration	Estimated at \$37 M over five years.
Point of Contact	Milestones
<p>Name: Mr. Jack Rowe, PCO</p> <p>Phone: 407-380-4106</p> <p>Email: jack.rowe@us.army.mil</p>	<div>  RFP Close 15 Jun 07 </div> <div>  Contract Award 31 Aug 07 </div> <div>  Phase-in 1 Sep – 31 Dec 07 </div> <div>  Full Performance 1 Jan 08 – 31 Dec 12 </div>



Warfighter FOCUS (WFF)

Description:

Warfighter Focus (WFF) is a single contract under which the expiring Live, Virtual and Constructive contracts are being consolidated. It integrates training support, evolves with the Army – Modular Forces, and provides efficiencies in life cycle support management. The Warrior Training Alliance, providing this contract support, includes the prime, Raytheon Technical Services Company, with many large and small subcontractors.

Acquisition Strategy

Firm Fixed Price Award Fee with Time & Materials
Provisions Indefinite Delivery - Indefinite Quantity
Best Value Award using trade off process
Small Business Participation mandated and incentivized

Funding

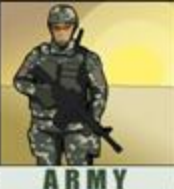
- Contract Ceiling of \$11.2B over 10 years

Point of Contact

Name: Mr. Milton Washington, PCO
Phone: 407-381-8854
Email: milton.washington@us.army.mil

Milestones

		
Contract Award 5 Jun 07	Phase-in 6 Jun - 31 Oct 07	Full Performance 1 Nov 07



WFF Growth Opportunities

- ☐ Contract ceiling is \$11.2B
- ☐ Contract scope encompasses services for Live, Virtual, and Constructive Training and System Support
- ☐ Under WFF, we can provide training services for other Army activities, branches of the military, and government agencies as a support mission
- ☐ The WTA business model is dynamic and flexible which enables us to answer the requirements of today's Warfighter as well as add new companies to help answer the requirements for tomorrow's Warfighter
- ☐ Axiom: All work added to WFF will be reviewed by PEO STRI legal and approved by the PCO: milton.washington@us.army.mil

Summary

- ❑ Artillery and Chemical Training: the re-compete set-aside for small business 8(a) is on track for contract award on 31 Aug.
- ❑ Warfighter FOCUS: There may be opportunities for businesses to be added to the Warrior Training Alliance to help answer the requirements for tomorrow's Warfighter.

Training & Simulation Industry Symposium

